FT Alphaville Credit Suisse Group AG

## How crazy was Silicon Valley Bank's zero-hedge strategy?

Not as nuts as you might think, but pretty nuts



The only perfect hedge may be in a Japanese garden, but Silicon Valley Bank could have done better than this

## Robin Wigglesworth MARCH 17 2023

The most popular example of the <u>fecklessness</u> of Silicon Valley Bank is that it stupidly amassed a \$124bn bond portfolio and then — even more madly — didn't hedge against the swelling interest rate exposure.

But is that right? FT Alphaville dug into the balance sheets of SVB and Credit Suisse for an incredibly sad geeky compare-and-contrast. The tl;dr is perhaps not quite as idiotic as a lot of people assume, but pretty dumb. Be warned, the following is acronym-heavy.

The first thing to remember is that SVB's bond portfolio was basically in two different accounting buckets. At the end of 2022 it held \$91.3bn in a "held-to-maturity" portfolio — bonds you plan to hold on to until they are repaid — and \$26.1bn in an "available-for-sale" portfolio, which is marked to market.

Here's a snapshot from SVB's end-of-2022 financial accounts.

		Decen	December 31,				
(Dollars in millions, except par value and share data)		2022		2021			
Assets							
Cash and cash equivalents	S	13.803	S	14.586			
Available-for-sale securities, at fair value (cost of \$28,602 and \$27,370, respectively, including \$530 and \$61 pledged as collateral, respectively)		26,069		27,221			
Held-to-maturity securities, at amortized cost and net of allowance for credit losses of \$6 and \$7 (fair value of \$76,169 and \$97,227, respectively)		91,321		98,195			
Non-marketable and other equity securities		2,664		2,543			
Total investment securities		120,054		127,959			
Loans, amortized cost		74,250		66,276			
Allowance for credit losses: loans		(636)		(422)			
Net loans		73,614		65,854			
Premises and equipment, net of accumulated depreciation and amortization		394		270			
Goodwill		375		375			
Other intangible assets, net		136		160			
Lease right-of-use assets		335		313			
Accrued interest receivable and other assets		3,082		1,791			
Total assets	\$	211,793	\$	211,308			
Liabilities and total equity							
Liabilities;							
Noninterest-bearing demand deposits	\$	80,753	\$	125,851			
Interest-bearing deposits		92,356		63,352			
Total deposits		173,109		189,203			
Short-term borrowings		13,565		71			
Lease liabilities		413		388			
Other liabilities		3,041		2,467			
Long-term debt		5,370		2,570			
Total liabilities		195,498		194,699			
Commitments and contingencies (Note 21 and Note 26)							
SVBFG stockholders' equity:							
Preferred stock, \$0.001 par value, 20,000,000 shares authorized; 383,500 and 383,500 shares issued and outstanding, respectively		3,646		3,646			
Common stock, \$0.001 par value, 150,000,000 shares authorized; 59,171,883 and 58,748,469 shares issued and outstanding, respectively		_		_			
Additional paid-in capital		5,318		5,157			
Retained earnings		8,951		7,442			
Accumulated other comprehensive income (loss)		(1,911)		(9)			
Total SVBFG stockholders' equity		16,004		16,236			

Let's take the chunkier HTM portfolio first. Securities in the HTM basket can be carried at their nominal par value, because the assumption is that they are being held until they're repaid in full.

As the table below shows, most of SVB's \$91.3bn HTM portfolio consisted of very-long-term, agency-guaranteed, mortgage-backed securities maturing in 10 years or more (\$56.6bn to be exact).

The creditworthiness of this stuff is extremely high, but it's also very sensitive to interest rates (for bond nerds, the average duration of the HTM portfolio was 6.2 years).

					Decembe	1 51, 2022					
	Total		One or L		After On Five		After Five Ten Y		After Ten Years		
(Dollars in millions)	Net Carry Value	Weighted Average Yield	Net Carry Value	Weighted Average Yield	Net Carry Value	Weighted Average Yield	Net Carry Value	Weighted Average Yield	Net Carry Value	Weighted Average Yield	
U.S. agency debentures	\$ 486	1.91 %	\$ 1	2.39 %	\$ 118	2.50 %	\$ 367	1.72 %	\$ -	- %	
Residential MBS:											
Agency-issued MBS	57,705	1.56	-	1.65	25	2.38	1,066	2.32	56,614	1.54	
Agency-issued CMO - fixed rate	10,461	1.48	-	-	90	1.47	129	1.71	10,242	1.48	
Agency-issued CMO - variable rate	79	0.74	-	-	-	-	-	-	79	0.74	
Agency-issued CMBS	14,471	1.63	39	0.45	153	0.86	966	1.93	13,313	1.62	
Municipal bonds and notes	7,416	2.82	29	2.26	235	2.48	1,362	2.74	5,790	2.85	
Corporate bonds	703	1.86		-	115	1.72	588	1.88		-	
Total	\$ 91,321	1.66	\$ 69	1.25	\$ 736	1.90	\$ 4,478	2.43	\$ 86,038	1.63	

Because of rising rates the *actual* market value of the HTM portfolio was about \$76bn at the end of 2022, according to someone who has seen the details of the portfolio and shared them with FTAV — an unrealised loss of \$15.1bn.

Yes, SVB didn't have any hedges on this bit. But doing so would arguably be nonsensical. Remember, the entire HTM portfolio is held at par, but the value of the hedge would obviously fluctuate with the market.

So if rates rise then a bank makes money on the hedge, but the bonds stay at par. If rates fall then they lose money on the hedge, but they can shift bonds from HTM to AfS and sell them at the higher price. That means it basically becomes a directional bet on interest rates that flows straight into the income statement, something that most banks abhor.

For example, Credit Suisse's HTM portfolio of Treasuries maturing in 1-5 years stood at a pretty minimal \$992mn at the end of 2022. The market value was about \$949mn, but there doesn't seem to be any hedge on here either despite the unrealised loss.

FTAV gathers that some big commercial banks often *do* hedge a bit of the interest rate risk anyway, just in case. But generally they just try to hold mostly shorter-term bonds to minimise the interest rate sensitivity.

That is something SVB definitely did not do — since ca 2018 they actually added a *lot* of duration by piling into 30-year MBS. But in practice, not hedging the interest rate risk on the HTM was probably not Silicon Valley Bank's biggest mistake.

However, let's turn to the AfS side. Unfortunately, here be dragons.

This is what SVB's AfS portfolio looked like at the end of 2022. As you can see, it was mostly Treasuries. Remember, these are carried at fair value, ie marked to market.

					Decembe	er 31, 2022				
	Tot	tal		e Year Less		e Year to Years		e Years to Years	Af Ten Y	ter Years
(Dollars in millions)	arrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield
U.S. Treasury securities	\$ 16,135	1.49 %	\$ 983	1.16 %	\$ 14,373	1.43 %	\$ 779	2.96 %	\$ _	- %
U.S. agency debentures	101	4.15	_	-	33	4.47	68	4.02	-	_
Foreign government debt securities	1,088	2.12	101	1.06	52	2.29	935	2.21	-	-
Residential MBS:										
Agency-issued MBS	6,603	1.54	-	-	-	-	43	2.86	6,560	1.53
Agency-issued CMO - fixed rate	678	1.33	-	-	_	-	_	-	678	1.33
Agency-issued CMBS	1,464	1.89	-	-	326	2.21	1,138	1.84	-	_
Total	\$ 26,069	1.56	\$ 1,084	1.15	\$ 14,784	1.46	\$ 2,963	2.32	\$ 7,238	1.51

That's pretty big. For comparison, Credit Suisse held "trading assets" with a market value of \$70.5bn at the end of 2022 — it constantly buys and sells securities of all sorts on behalf of clients — but its actual AfS portfolio (of mostly corporate debt) stood at \$860mn.

The AfS bucket is definitely where most self-respecting banks lugging around a big portfolio of bonds will hedge their interest rate risk. Otherwise, the income statement would bounce around according to whatever the market does from one quarter to the next.

SVB seems to have been aware of danger. Here's what CFO Daniel Beck told analysts in early 2021:

... We're certainly positioning at this point for the potential for higher rates. So in the quarter, we put on close to \$10 billion worth of swaps on that available-for-sale portfolio. And we're going to continue to do more to protect against that, to mitigate the impact of potential further rate movement.

And at the end of 2021, SVB's financial accounts indicate that on the AfS side it held \$15.26bn of interest rate swaps to hedge against the impact of rising rates on its big bond portfolio. So what happened?

Well it looks that weakening profitability in 2022 as the tech world made SVB do something really dumb. In the first quarter, it unwound \$5bn of AFS hedges to book a \$204mn gain, and in the second quarter it dumped another \$6bn of hedges to lock in a \$313mn gain.

Or as the bank put it in a July 2022 presentation to investors, it was "shifting focus to managing downrate sensitivity". (H/T the FT's Antoine Gara for the below slide):

## Navigating changing rates: shifting focus to managing downrate sensitivity

Past actions to manage AOCI risk helped support TBV as rates increased

\$11B

Receive-floating
AFS fair value *hedges*added in 2021

Low

% of fixed-income securities held in AFS

Higher rates and increased recession risk presented opportunity to capture gains and reduce asset sensitivity

Monetized AFS fair value *hedges* 

Adding loan floors \$49M

Net pre-tax realized gains in Q1'22 noninterest income from unwind of \$5B AFS hedges (at a \$204M gain) and sale of related securities

\$48B

Loans with embedded floors as of 6/30/22

\$313M

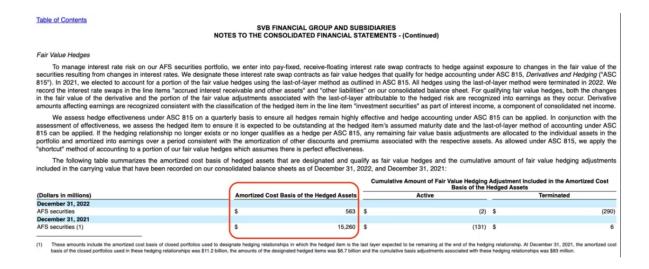
Pre-tax locked-in gains from unwind of remaining \$6B AFS hedges in July 2022 (to be amortized into interest income over the life of the related securities, -7 years)



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You can see the shift here in SVB's 2022 annual report. **By the end of last year it only had \$563mn worth of hedges left on its books.** For comparison, the notional value of Credit Suisse's interest rate swap hedges was \$135.7bn at the end of 2022.



Essentially, to juice its P&L in the short term, SVB ambled into 2023 almost completely unhedged — in effect, a massive multibillion-dollar bet that interest rates were approaching their peak.

Ironically, it was *kinda* right! The 10-year Treasury yield peaked at about 4.29 per cent in October last year, and after declining sharply in January only went as high as 4 per cent in early March (and it has since slid back below 3.5 per cent because of the mess unleashed by SVB).

However, the Achilles heel of SVB's balance sheet was not the asset side, it was its liabilities. Specifically this:

Pollars in millions)			
		2022	2021
Ioninterest-bearing demand	\$	80,753	\$ 125,85
nterest-bearing checking and savings accounts		32,916	5,10
Money market		52,032	54,84
Money market deposits in foreign offices		51	69
Sweep deposits in foreign offices		664	96
îme		6,693	1,73
otal deposits	\$	173,109	\$ 189,20
icreased client cash burn, partially offset by flexible liquidity solutions that shifted off-balance sheet client fund oninterest-bearing deposits. Noninterest-bearing demand deposits to total deposits decreased by 20 perc ompared to December 31, 2021. Approximately seven percent and nine percent of our total deposits as of Di ere from our clients in Asia.	entage points to ecember 31, 202	o 47 percent as o 22, and December	of December 31, 200 31, 2021, respective
As of December 31, 2022, 53 percent of our total deposits were interest-bearing deposits, compared to 33	percent as of De	ecember 31, 2021.	
Ininsured Deposits in U.S. Offices			

Gormlessly, SVB had amassed a stupendous pile of uninsured deposits, almost entirely in just one industry that was burning through its deposits as VC funding dried up.

Deposits are typically considered very stable, sticky funding, but in SVB's case it proved anything but. With money gushing out by last Friday and no way of selling unhedged HMT securities without realising an even bigger loss than the \$1.8bn incurred when dumping most of the AfS portfolio on March 8, the FDIC had to come swooping in.

Bank balance sheets are a knotty business, and FTAV hopes we haven't mangled anything here. But if we have, let us know in the comments.

Credit Suisse's core problem clearly seems to be its stumbling business, and it has minimal exposure to higher rates. In contrast, SVB might narrowly be forgiven for not hedging more of its HTM book, but locking in low rates and leaving its AfS portfolio almost naked to bolster profits — despite a clearly unstable deposit base — looks like an asset-liability snafu that will become a cautionary tale for bank treasurers and regulators.

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